

Message Text

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64

ACTION COME-00

INFO OCT-01 ARA-16 ADP-00 CIAE-00 EB-11 INR-10 LAB-06

NSAE-00 PA-03 RSC-01 SIL-01 USIA-15 PRS-01 RSR-01

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R 101841Z AUG 73

FM AMEMBWFYSY BUENOS AIRES

TO SECSTATE WASHDC 3212

INFO AMEMBASSY ASUNCION

AMEMBASSY MONTEVIDEO

UNCLAS BUENOS AIRES 5929

FOR COMMERCE

E.O. 11652: N/A

SUBJECT: RTDC: FY 1975 EVENT SCHEDULE.

REF: A/5894.

1. EMBASSY PROPOSES FOLLOWING EVENT SCHEDULE:

1974

JULY - MACHINERY SHOEMAKING & LEATHER. JEEP

AUGUST - BUSINESS MACHINES. TC SHOW.

AUGUST - CHEMICAL EQUIPMENT. TRADE MISSION.

SEPTEMBER - PLASTICS PROCESSING. CATALOG SHOW.

SEPTEMBER - PLANT MAINTENANCE, SAFETY &
SECURITY EQUIPMENT. JEEP.

OCTOBER - HOSPITAL ADMINISTRATION & HEALTH
CARE. SHOW.

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NOVEMBER - TEXTILE MACHINERY & TEST INSTRUMENTS.

CATALOG SHOW.

1975.

MARCH - AUTO MAINTENANCE & REPAIR. JEEP.

APRIL - EDUCATIONAL EQUIPMENT & TEACHING
MACHINES. JEEP.

MAY - MATERIALS HANDLING. TYPE IV PARTICIPATION
IN ARGENTINE FOOD INDUSTRY FAIR. MAY 11/27.

JUNE - AVIATION/COMMUNICATION EQUIPMENT.
TC SHOW.

2. EMBASSY HOPES OIM WILL BE ABLE TO SCHEDULE SHOE
MACHINERY, PLASTIC PROCESSING, HOSPITAL AND MATERIALS
HANDLING THEMES IN MONTHS RECOMMENDED. PREFER SCHEDULE
CHEMICAL EQUIPMENT MISSION IN FIRST HALF FY BUT
RECOGNIZE MARKET SITUATION, SAO PAULO MAY NOT PERMIT
RESCHEDULING. EMBASSY FULLY FLEXIBLE TIMING OTHER
THEMES. ANTICIPATE SPACE LIMITATIONS PRECLUDE MATERIALS
HANDLING SHOW IN TC AND THEREFORE RECOMMEND FAIR. TC
WILL NOT REQUIRE OIM MANPOWER SUPPORT EXCEPT FOR EXHIBITOR
RECRUITMENT. WOULD USE IN-HOUSE DESING AND MERO SYSTEM.
HOWEVER, WOULD REQUIRE EXTRA FUNDING FOR SPACE RENTAL,
PLATFORMS, FLOOR COVERING, ELECTRICAL AND LIGHTING.
THESE COSTS COULD BE OFF-SET BY CHARGING HIGHER FEES.
WILL DEVELOP BUDGET FOR YOUR EVALUATION. AGRICULTURAL
MACHINERY THEME DOES NOT SEEM VIABLE IN VIEW EXTENSIVE
LOCAL MANUFACTURE, DECLINING IMPORT MARKET, AND
CURRENT U.S. SALES OF LESS THAN \$400,000.

3. EMBASSY COMMERCIAL UNIT PLANS CONDUCT MARKET
STUDIES FOR BUSINESS MACHINES, SHOEMAKING MACHINERY,
AND AVIATION/COMMUNICATION EQUIPMENT. TC PLANS
CONDUCT MARKET STUDIES CHEMICAL EQUIPMENT, PLASTICS
PROCESSING, PLANT MAINTENANCE, SAFETY AND SECURITY,
HOSPITAL MEDICAL, AND AUTO MAINTENANCE.

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